

Financial Statements as of and for the Year Ended December 31, 2023 and Independent Auditors' Report

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## **Independent Auditors' Report**

To the Board of Directors of The Livestrong Foundation:

## **Opinion**

We have audited the accompanying financial statements of The Livestrong Foundation (a nonprofit organization) (the "Foundation"), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Austin, Texas

November 4, 2024

Maxwell Locke ? Ritter LLP

# **Statement of Financial Position December 31, 2023**

Assets	
Current assets:	
Cash and cash equivalents	\$ 522,723
Accounts receivable, net	15,268
Prepaid expenses and other assets	204,905
Investments	22,641,742
Inventory	1,276,092
Convertible promissory notes receivable (Note 4)	300,000
Note receivable	250,000
Operating lease right-of-use assets	391,518
Property and equipment, net	197,575
Intangible assets	 1,069,496
Total	\$ 26,869,319
Liabilities and Net Assets	
Liabilities:	
Accounts payable	\$ 94,307
Accrued liabilities	45,645
Operating lease obligations	 416,170
Total liabilities	556,122
Net Assets:	
Without donor restrictions:	2071202
Undesignated	2,974,383
Board-designated endowment	 10,337,863
Total net assets without donor restrictions	13,312,246
With donor restrictions	 13,000,951
Total net assets	 26,313,197
Total	\$ 26,869,319

# Statement of Activities Year Ended December 31, 2023

	Without Donor Restrictions		With Donor Restrictions	Total
Revenues and net assets				
released from restrictions:				
Gifts and grant revenue	\$	1,141,930	254,600	1,396,530
Investment gain, net		512,672	472,561	985,233
Special event revenues, net		317,560	-	317,560
Program merchandise and services		41,713	-	41,713
Program merchandise and services -				
promotional cost		(47,999)	-	(47,999)
Other		113,215		113,215
Total revenues, net		2,079,091	727,161	2,806,252
Net assets released from restrictions		180,082	(180,082)	-
Total revenues and net assets				
released from restrictions		2,259,173	547,079	2,806,252
Expenses:				
Program services		2,489,489	_	2,489,489
Management and general		360,192	_	360,192
Fundraising		1,620,254		1,620,254
Total expenses		4,469,935		4,469,935
Change in net assets		(2,210,762)	547,079	(1,663,683)
Net assets, beginning of year		15,523,008	12,453,872	27,976,880
Net assets, end of year	\$	13,312,246	13,000,951	26,313,197

The Livestrong Foundation

# Statement of Functional Expenses Year Ended December 31, 2023

			Program Services				Supporting Services		_	
	Car and	Livestrong neer Institute d Advocacy initiatives	Direct Services	Grants and Research	Community Programs and Awareness	Total Program Services	Management and General	Fundraising		Total
Salaries, wages, and benefits	\$	358,479	375,441	238,651	243,118	1,215,689	94,413	728,375	\$	2,038,477
Contract services		51,949	390,919	95,592	97,116	635,576	37,466	337,789		1,010,831
Occupancy costs		13,316	29,889	19,302	15,787	78,294	184,587	226,445		489,326
Grants and awards		-	-	66,975	147,750	214,725	-	_		214,725
Technology		10,000	29,067	31,567	24,962	95,596	10,655	77,150		183,401
Advertising		14,647	15,264	17,576	13,024	60,511	6,579	66,416		133,506
Public awareness		7,917	8,985	9,878	6,979	33,759	4,108	43,270		81,137
Travel		10,113	9,336	9,885	8,377	37,711	3,839	37,025		78,575
Professional fees		7,668	13,327	10,765	14,324	46,084	3,746	28,700		78,530
Insurance and permits		5,194	8,500	8,077	6,370	28,141	7,645	38,387		74,173
Depreciation and amortization		1,888	6,999	4,232	4,395	17,514	4,801	3,012		25,327
Bad debt expense		62	450	407	407	1,326	-	630		1,956
Other		2,085	5,823	5,373	11,282	24,563	2,353	33,055		59,971
Total	\$	483,318	894,000	518,280	593,891	2,489,489	360,192	1,620,254	\$	4,469,935
Costs of direct benefits to donors	3									150,915
Promotional cost										47,999
Total expenses									\$	4,668,849

# Statement of Cash Flows Year Ended December 31, 2023

Cash Flows from Operating Activities:		
Change in net assets	\$	(1,663,683)
Adjustments to reconcile change in net assets		
to net cash used in operating activities:		
Net realized and unrealized gain on investments		(1,202,864)
Depreciation and amortization		25,327
Loss on impairment		14,390
Non-cash lease expense		184,587
Change in assets and liabilities that provided (used) cash:		
Accounts receivable		19,587
Prepaid expenses and other assets		(4,555)
Inventory		35,624
Operating lease obligations		(182,402)
Accounts payable		(392)
Accrued liabilities	_	36,695
Net cash used in operating activities		(2,737,686)
Cash Flows from Investing Activities:		
Net sales of investments		2,908,332
Purchases of property and equipment		(134,450)
Net cash provided by investing activities		2,773,882
Net change in cash and cash equivalents		36,196
Cash and cash equivalents, beginning of year		486,527
Cash and cash equivalents, end of year	\$	522,723

Notes to Financial Statements Year Ended December 31, 2023

## 1. Organization

#### **Our Mission**

The Livestrong Foundation (the "Foundation") is a national nonprofit organization, headquartered in Austin, Texas, dedicated to improving the lives of people affected by cancer from the point of diagnosis through the entire cancer journey.

Established in 1997 with a mission to address the often-overlooked challenges in cancer care, Livestrong has served more than 10 million cancer survivors. Notably, Livestrong played a pivotal role in establishing survivorship as a formal field of study in the cancer space. Livestrong's empowering work includes programs to encourage physical activity after cancer treatment, assistance for people whose treatment affects fertility, and a library of information available for free online. Livestrong collaborates on, creates and funds community programs that focus on the day-to-day concerns of survivors and works with policymakers and institutions to change how the world faces cancer. Since its inception they've worked on over 615 programs and projects, investing more than \$588 million toward solutions and saved patients more than \$100 million in fertility related expenses.

## 2. Summary of Significant Accounting Policies

**Basis of Presentation -** The financial statements are presented in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") as defined by the Financial Accounting Standards Board Accounting Standards Codification.

**Use of Estimates -** The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Classification of Net Assets - Net assets, revenues, gains, losses, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

<u>Without Donor Restrictions</u> - These net assets are not subject to donor-imposed stipulations. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions, unless their use is restricted by explicit donor stipulation or by law. Net assets without donor restrictions are those currently available for use by the Foundation, or at the discretion of the Board of Directors (the "Board") for the Foundation's use. The Foundation has \$10,337,863 of Board-designated endowment net assets (Note 10). These ensure that adequate operating reserves are available and cannot be spent without prior Board approval.

<u>With Donor Restrictions</u> - These net assets are subject to donor-imposed stipulations, which limit their use by the Foundation to a specific purpose and/or the passage of time, or which require them to be maintained permanently. Net assets which are required to be maintained permanently are not available for use in operations and limitations neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Foundation.

**Fair Value Measurements -** Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value accounting requires characterization of the inputs used to measure fair value into a three-level fair value hierarchy as follows:

- Level 1 Inputs based on quoted market prices in active markets for identical assets or liabilities. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 Observable inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent from the entity.
- Level 3 Unobservable inputs that reflect the entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available.

There are three general valuation techniques that may be used to measure fair value: 1) market approach - uses prices generated by market transactions involving identical or comparable assets or liabilities, 2) cost approach - uses the amount that currently would be required to replace the service capacity of an asset (replacement cost), and 3) income approach - uses valuation techniques to convert future amounts to present amounts based on current market expectations.

**Cash and Cash Equivalents -** The Foundation considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

**Accounts Receivable -** Accounts receivable are recorded when the Foundation has an unconditional right of payment under the terms of the customer contract and at the value of the special events revenue earned. Delinquent account receivable invoices do not accrue interest. The Foundation continually monitors each customer's credit worthiness individually and recognizes allowances for estimated credit losses on customer accounts that are no longer estimated to be collectible. The Foundation regularly adjusts any allowance for subsequent collections and final determination that an account receivable is no longer collectible. As of December 31, 2023, the allowance for estimated credit losses totaled approximately \$944,000.

**Costs to Obtain or Fulfill Contracts** - As performance obligations in the Foundation's contracts with customers are satisfied over a period of one year or less, the Foundation applies the practical expedient to expense costs to obtain a contract as incurred. The Foundation does not incur significant fulfillment costs requiring capitalization.

Investments - Investments are reported at fair value in the statement of financial position. Investment transactions are recorded on the trade date and investment income is recorded in the statement of activities when earned. Net investment gain includes interest, dividends, realized and unrealized gains and losses, less investment fees. Realized gains and losses are recorded as the difference between historical cost and the proceeds earned from the sale of an investment. Unrealized gains and losses are recorded for the change in fair value of investments between reporting periods. Non-marketable investments are investments in privately-held companies without readily determinable market values. Nonmarketable investments are measured at their acquisition cost and subsequently adjusted for impairment and reported at lower of cost or fair value.

**Inventory** - Inventory consists of program merchandise such as wristbands and guidebooks, which includes finished goods and is held to give to program beneficiaries without charge or at a minimal fee. Inventory is stated at cost and cost is determined using the average cost method. Management reviews inventory for disposed of or destroyed items and records a specific reserve as necessary. As of December 31, 2023, no obsolescence reserve was deemed necessary.

Concentrations - Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash and cash equivalents, investments, and receivables. The Foundation places its cash and cash equivalents with a limited number of high-quality financial institutions and may exceed the amount of insurance provided on such deposits. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the near-term could materially affect the amounts reported in the statement of financial position.

The Foundation does not maintain collateral for its receivables.

**Property and Equipment -** Property and equipment acquisitions are capitalized at cost if purchased and at fair value on the date of receipt if donated. The Foundation capitalizes all acquisitions of property and equipment in excess of \$1,000 and a useful life of more than one year. Repairs and maintenance costs are charged to expense as incurred. Depreciation expense is calculated using the straight-line method over the estimated useful lives, which range from 5 to 7 years. Leasehold improvements are amortized over the lesser of the lease term or the estimated useful lives of the underlying assets.

**Intangible Assets** - Intangible assets consist of trademarks and licenses purchased which have an indefinite useful life. The Foundation purchased the rights to the trademark name Live Long...Live Strong<sup>TM</sup>, the rights to the .livestrong domain, the permit rights for a downtown marathon relay event in Austin, Texas, and a domain application.

Leases - The Foundation leases office space and office equipment under long-term lease agreements. Management assesses contracts at inception to determine whether an arrangement is or includes a lease, which conveys the Foundation's right to control the use of an identified asset for a period of time in exchange for consideration. A determination is made at inception as to whether the lease is an operating lease or a finance lease, and lease determinations are reassessed in the event of a change in lease terms. Right-of-use ("ROU") assets and the associated liabilities are recognized at the commencement date and initially measured based on the present value of future minimum lease payments over the expected lease term, with ROU assets increased for initial direct costs and prepaid lease payments and reduced by any lease incentives received from the lessor.

The Foundation's lease agreement does not explicitly state the discount rate implicit in the lease; therefore, the Foundation elects to use a risk-free rate to determine the value of its lease obligation when the implicit rate is not readily determinable. Leases with an initial term of twelve months or less are classified as short-term leases and are not recognized in the statement of financial position unless the lease contains a purchase option that is reasonably certain to be exercised. Lease payments for short-term leases are recognized on a straight-line basis over the lease term.

Lease agreements may include periodic adjustments to payment amounts for inflation or other variables, or may require payments for taxes, insurance, maintenance or other expenses, which are generally referred to as non-lease components. The Foundation elects the practical expedient to account for non-lease components together with the related lease components for all classes of leased assets. Certain lease agreements may include renewal options to extend the lease term or terminate the lease prior to its scheduled expiration date in exchange for an agreed-upon fee. Management assesses these options using a threshold of reasonably certain, which is a high threshold; therefore, the Foundation's lease agreements do not generally include renewal periods or termination options. Lease term, discount rate, variable lease costs and future minimum lease payment determinations require the use of judgment and are based on the facts and circumstances of each lease. Economic incentives, intent, past history and business need are among the factors considered to determine if renewal and/or purchase options are reasonably certain to be exercised. The Foundation's lease agreements do not contain residual value guarantees, restrictions, or covenants.

Operating lease expense is recorded within occupancy expense and technology expense over the term of the lease on a straight-line basis. Fixed costs for operating leases are composed of initial base rent amounts plus any fixed annual increases. Variable costs for operating leases consist primarily of common area maintenance under the office lease.

**Impairment of Long-Lived Assets -** Long-lived assets subject to depreciation and amortization are reviewed for impairment at the asset group level whenever events or circumstances indicate that the amount recorded may not be recoverable. An impairment loss is recognized by the amount in which the carrying amount of the asset group exceeds fair value, if the carrying amount of the asset group is not recoverable.

Indefinite-lived intangible assets are evaluated for impairment at the level of each separate unit of accounting on an annual basis and between annual tests in certain circumstances. The Foundation assesses qualitative factors to determine whether it is more likely than not that the fair value of a unit of accounting is less than its carrying amount as a basis for determining whether it is necessary to test indefinite-lived intangible assets for potential impairment. If it is more likely than not or if a qualitative assessment is not performed, the Foundation performs a quantitative assessment to determine the amount of the impairment loss, if any. An impairment loss is recognized by the amount in which the carrying amount of the unit of accounting exceeds fair value. The Foundation recognized an impairment loss of \$14,390 on long-lived assets during the year ended December 31, 2023.

Gifts and Grant Revenue - Contributions received and unconditional promises to give are measured at their fair values. The Foundation recognizes gifts and grants when cash, securities, other assets, or unconditional promises to give are received. These gifts are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

The Foundation reports gifts of goods and equipment as net assets without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as net assets with donor restrictions. Absent explicit donor stipulations about how long those assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Conditional promises to give, defined as those with a measurable performance or other barrier and a right to return, are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

**In-Kind Contributions** - Contributed goods and services are recorded at their fair value on the date they are received. Contributed services are recognized by the Foundation if the services received (a) create or enhance non-financial assets and (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Many individuals volunteer their time to assist the Foundation in performing program and supporting services. The Foundation did not receive significant in-kind contributions during the year ended December 31, 2023.

**Special Event Revenues -** Special event revenues are recognized when promised services are transferred to customers in an amount that reflects the consideration to which the Foundation expects to be entitled in exchange for those services by following a five-step process, (1) identify the contract with a customer/member, (2) identify the performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price, and (5) recognize revenue when or as the Foundation satisfies a performance obligation.

Special event revenues are recorded to revenue when the event takes place. Costs of direct benefits to donors are recorded in the fiscal year in which the events are held and include shirts, tickets, raffle prizes, and other donated goods and services for the Foundation's events.

Deferred revenue consists of cash that has been received in advance of future special events and revenue will be recognized once the event has taken place. The timing of revenue recognition, billings and cash collections resulted in accounts receivable totaling \$34,855 as of December 31, 2022.

**Functional Expenses -** The accompanying financial statements present expense by functional and natural classification. Natural expenses directly attributable to a specific functional area are reported as expenses of those functional areas. Accordingly, certain costs have been allocated among the programs and supporting services using a variety of cost allocation techniques such as square footage and time and effort.

**Advertising Costs** - Advertising costs are expensed as incurred and totaled \$133,506 during the year ended December 31, 2023.

Federal Income Taxes - The Foundation is a nonprofit organization that is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code, except to the extent of any unrelated business income. The Foundation did not incur any significant tax liabilities due to unrelated business income during the year ended December 31, 2023. The Foundation files Form 990 tax returns in the U.S. federal jurisdiction and is subject to routine examinations of its tax returns; however, there are no examinations currently in process.

# 3. Liquidity and Availability of Financial Assets

As of December 31, 2023, the Foundation's financial assets available within one year for general expenditure were as follows:

Cash and cash equivalents	\$	522,723
Accounts receivable, net		15,268
Investments	22.	,641,742
	23	,179,733
Less: amounts unavailable		
for general expenditure within one year:		
Board-designated endowment	(10	,337,863)
Donor-restricted endowments	(12	,346,418)
Total financial assets available to management		
for general expenditure within one year	\$	495,452

The Foundation invests its funds in liquid and non-liquid investments in a manner to maximize return, minimize interest rate risk, and support cash flow requirements. The Board ensures the Foundation's financial stability by approving an annual budget prior to the start of each fiscal year. The Foundation maintains financial policies to ensure funds are allocated in a manner consistent with the mission of the Foundation. Board-designated net assets without restrictions could be made available by the Board for current operations if needed. As of December 31, 2023, the Foundation does not have sufficient funds to pay the remaining amount of the conditional pledge to The University of Texas at Austin ("UT") and the Dell Medical School for The Livestrong Cancer Institutes (the "Institutes") (Note 7), however, the Foundation is in discussions with the parties to modify the agreement and no liability was recorded as of December 31, 2023.

#### 4. Investments and Convertible Promissory Notes Receivable

Investments reported at fair value were as follows as of December 31, 2023:

	Fair Valu	Fair Value Measurements Using:			
	Level 1	Level 2	Level 3		
	Inputs	Inputs	Inputs		Total
Money market funds	\$ 14,232,161	-	-	\$	14,232,161
Certificates of deposits	6,805,994	-	-		6,805,994
Treasury notes	1,506,092	-	-		1,506,092
Total investments at fair value				\$	22,544,247

All Level 1 investments have been valued using a market approach.

In prior years, the Foundation made a non-marketable investment of \$97,495 for a 50% equity interest in We Are Here, Inc. (a Delaware Corporation) ("WAH"). The purpose of WAH is to design, build, and operate a network and platform for people affected by cancer, connecting those affected with solutions to the everyday problems they face during their cancer journeys.

During the years ended December 31, 2022 and 2021, the Foundation paid \$100,000 (the "2022 Note") and \$200,000 (the "2021 Note"), respectively, to WAH in the form of convertible promissory notes, (collectively, the "Notes"). The Notes accrue interest at a rate of 6.00% per annum, which is due together with all unpaid principal upon maturity. The 2022 Note matures on May 10, 2025. The 2021 note matured on October 5, 2023; however, the note is being extended and was not converted as of December 31, 2023. All outstanding principal and accrued interest on the Notes are automatically convertible into shares of WAH's Preferred Stock, as defined, upon closing of a Qualified Financing, as defined, at a price per share equal to the lesser of (i) 80% of the price per share paid by other purchasers of WAH's Preferred Stock, as defined, in a Qualified Financing and (ii) the price per share of the Company's outstanding common stock immediately prior to the Qualified Financing, assuming a \$5,000,000 valuation. Related party interest income on the Notes totaled \$30,000 for the year ended December 31, 2023.

#### 5. Property and Equipment

Property and equipment consisted of the following as of December 31, 2023:

Software	\$ 1,056,773
Furniture, fixtures, and equipment	144,036
Leasehold improvements	 6,269
	1,207,078
Less accumulated depreciation and amortization	 (1,009,503)
Property and equipment, net	\$ 197,575

#### 6. Intangible Assets

Intangible assets consisted of the following as of December 31, 2023:

Trademarks	\$ 550,000
Licenses	519,496
Intangible assets	\$ 1,069,496

#### 7. Conditional Grants

Conditional grants payable are not recorded as grants payable in the statement of financial position until the condition has been met. As of December 31, 2023, the Foundation had an aggregate of \$27,264,000 in conditional grants payable to others to be paid through 2024, of which \$27,205,000 related to a \$50 million pledge agreement with UT and the Institutes. The Institutes is pioneering patient-centered cancer care and radically changing, revolutionizing, and re-inventing the way cancer patients are cared for. Payment for the Institutes are conditioned upon satisfactory achievement of agreed upon metrics and milestones. No amounts were recorded related to this agreement during the year ended December 31, 2023. The parties are modifying the initial terms of their existing agreement.

#### 8. Leases

The following is a summary of the Foundation's lease expense during the year ended December 31, 2023:

Operating lease expense	\$ 184,587
Variable lease expense	 79,368
Total	\$ 263,955

Future minimum lease payments due under long-term lease agreements, excluding payments for common area maintenance, were as follows as of December 31, 2023:

2024	\$ 195,456
2025	204,382
2026	 20,184
Total minimum lease payments	420,022
Less amounts representing interest	 (3,852)
Operating lease obligations	\$ 416,170

As of December 31, 2023, operating leases had a weighted average remaining lease term of 2.10 years and a weighted average discount rate of 0.87%.

#### 9. Net Assets with Donor Restrictions

Net assets with donor restrictions were restricted for the following purposes as of December 31, 2023:

Temporarily restricted:	
Earnings on donor endowments	\$ 2,172,038
Programs and partnerships	370,362
Name, image, and likeness	206,225
Fertility	37,583
Men's health initiatives	25,613
Time restrictions	9,750
Icon	5,000
Permanently restricted donor endowments	 10,174,380
Total	\$ 13,000,951

#### 10. Endowments

The Foundation interprets the Texas Uniform Prudent Management of Institutional Funds Act ("TUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. Donor-restricted net assets are classified at the original value of gifts donated to the permanent endowment, plus the original value of subsequent gifts to the permanent endowment. The earnings portion of the donor-restricted endowment fund is classified as net assets with donor restrictions until those funds are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by TUPMIFA. In accordance with TUPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the Foundation's investment policies.

The endowment funds at the Foundation are for the general purposes of the Foundation and may provide support for a specific educational program, assist a specific national advocacy program, or fund a particular type of grant or purpose mutually agreed upon with the donor.

The corpus (principal) of donor restricted funds may never be spent. However, income and net appreciation may be expended in accordance with the spending policy described below. It is the policy of the endowment to comply with both federal and state law in complying with the specific time or use restrictions as stipulated by the individual donor. As such, the disclosure of the net asset classification of donor-restricted endowment funds is highlighted in this footnote.

In accordance with TUPMIFA, the Foundation does not exceed a spending rate of 7% of the rolling three-year moving average of the monthly portfolio market value. The investment policy for endowment funds outlines the Foundation's return objectives and risk parameters as summarized below:

- Return objectives The return objective for endowment funds is to preserve and enhance the purchasing power of endowment assets, net of costs and Board-approved withdrawals. This goal is synonymous with the pursuit of a time-weighted net return on endowment assets that equals inflation plus the long-term spending rate.
- Risk parameters The endowment's risk parameters are measured by its policy portfolio and allowable asset mix detailed in Board-approved investment guidelines. These guidelines provide specific target allocations and ranges. The policy portfolio represents the highest expected return asset mix that is likely to satisfy the return objectives. Because the policy portfolio entails benchmarks for each of its segments and hence also for the endowment as a whole, it constitutes an appropriate standard by which to measure progress toward achievement of these objectives.

The Foundation makes deficient donor-restricted endowment funds whole as of December 31 by allocating funds from Board-designated endowment funds to the respective deficient donor-restricted endowment balance. The Foundation did not have any deficient donor-restricted endowments as of December 31, 2023.

As of December 31, 2023, endowment net assets consisted of over 78 individual named funds.

The changes in endowment net assets during the year ended December 31, 2023 were as follows:

		Without			
	Donor		With Donor		
	Restrictions		Restrictions		Total
Endowment net assets,		_			
beginning of year	\$	9,943,865	\$	11,872,657	\$ 21,816,522
Investment gain, net		393,998		472,561	866,559
Contributions		-		1,200	1,200
Appropriation of endowment					
assets for expenditure					 
Endowment net assets,					
end of year	\$	10,337,863	\$	12,346,418	\$ 22,684,281

#### 11. Retirement Plan

The Foundation has a defined contribution 401(k) retirement plan for substantially all of its employees. The Foundation matches contributions of the eligible participants' elective deferrals up to a maximum of 4% of eligible compensation. The Foundation contributed \$76,393 to participant accounts during the year ended December 31, 2023.

# 12. Related Party Transactions

During the year ended December 31, 2023, the Foundation received contributions of \$22,512 from Board members.

# 13. Subsequent Events

The Foundation has evaluated subsequent events through November 4, 2024 (the date the financial statements were available to be issued).

In January 2024, WAH was accepted into TechStars Incubator program, and the Foundation was issued a new convertible promissory note on March 1, 2024, with a principal amount of \$110,849 accruing interest at 5% per annum and the Foundation's equity interest in WAH was reduced to 10%.